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- Our Partnership Offer
- Online Training + Certification
- Technical Training
- Pricing**
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- History

This offer expires in
⌚ 45 days

Your advantage:
\$ 11,655.00 ~~\$ 12,950.00~~

Quotation SO051

[Edit Quote](#) [Print](#)

Products	Quantity	Taxes	Discount	Unit Price	Price
Functional Training	1.000 Unit(s)		10.0% discount	\$-12,950.00 11655.00	\$ 11,655.00
Technical Training	1.000 Unit(s)			\$ 0.00	\$ 0.00
Subtotal:					\$ 11,655.00
Taxes:					\$ 0.00
Total:					\$ 11,655.00

Suggested Products

Products	Description	Discount	Price
Advanced CRM Functional	Advanced CRM Functional	10% discount	\$ 9,000.00 8100.00

[Accept](#) [Feedback](#) [Reject](#)

Your quotations online
from **quote** to **eSignature**



**Apply
Templates**



**Send
Quotations**



Close Deals



**Get Paid
Faster**

Odoo Sales Features

Sell More Efficiently

Modern User Interface

All the information you need, where you need it with a fast and intuitive user interface designed for salespeople.

Mobile

Use Odoo's mobile interface to sell on the road.

Reduce Data Entry

Send quotes in a just a few clicks. Convert quotes to sales orders and invoices from the same screen. Integrates with the CRM app to manage your sales pipeline from qualification to closing.

Sales warning

Get warnings before sending quotations to specific customers or for specific products.

Create Professional Quotations

Quotation Builder

Create a polished quote in seconds. Use predefined products, price lists, and templates to help your salespeople work more efficiently.

Quotation Template

Design custom quotation templates in just a few clicks and reuse them to save time.

Pro-forma

Send Pro-forma invoices to your customers.

Upselling

Quotations are optimized to help your company sell more by proposing extra options, additional products, applying closing triggers, discounts, etc.

Electronic Signature

Sell faster with electronic signatures, allowing your customers to review and sign your quotations online.

Variants Grid Entry

Add product variants to your sales orders with a grid, or matrix, displaying all the possible combinations of a product's attributes (e.g. sizes, colors).

Manage Orders & Contracts

Sales Orders

Convert quotations into sales orders in one click or, let your customers do it themselves with online quotes and Odoo eSign. Save time with the ability to modify sales orders, sell product kits, and ship partial orders.

Manage Invoicing from Sales Orders

Invoice on ordered or delivered quantities, based on time and materials. Manage payment terms by customer or by invoice. Easily track and follow up on invoice aging.

Customer Portal

Provide customers with access to an online portal to view their quotes, sales orders, and track the status of delivery orders in real-time.

Order-Specific Routes

Provide customers with access to an online portal to view their quotes, sales orders, and track the status of delivery orders in real-time.

Contracts

Track each phase of a contract such as invoicing, renewal, and upselling. Fully integrated with **Odoo Subscriptions** for managing recurring invoices such as memberships or service contracts, contract renewal alerts, and contract options as well as track recurring revenue via the MRR dashboard.

Incoterms®

Configure Odoo Sales to automatically display **Incoterms** directly on the invoice.

eSignature

Use Odoo eSign to easily get signatures on NDAs, contracts, or any PDF document.

Streamline Communication

Schedule Activities

Follow key quotations and orders in just a click and get alerts based on relevant activities.

Email Gateways

See all of your email communications automatically attached to the associated customer order, allowing you to trace back on discussions and negotiate more efficiently.

Inter-Companies Rules

Automatically mirror sales and purchase orders in a multi-companies setup.

On-Boarding Emails

Create email templates for specific products to provide relevant information to buyers such as instructions, service reminders, etc.

Maintain Products & Prices

Product Variants

Create and configure products with multiple attributes or variants such as size, color, finish, etc.

Discounts

Apply discounts on any quotation line item and if the discount is visible or hidden.

Product Types

Manage any type of product including services, stockable products, delivery charges, electronic products, or consumables.

Shipping Cost

Compute shipping costs based on multiple variables (weight, volume quantity, margin, delivery address, etc)

Third-Party Shipper

Compute shipping costs automatically, print shipping labels and track your shipment. Works with UPS, DHL, FedEx, USPS, Bpost, Easypost.

Pricelists

Use pricelist rules to compute the correct price based on customer conditions. Easily add one or more pricelists to individual products depending on each customer's segment, especially helpful for differentiating vendors. Automatically use the applicable pricelist based on conditions such as quantity ordered and/or time the product was ordered.

Coupons

Create a custom coupon code for a pricelist and allow your customers to activate their discount at purchase.

Product Configurator

Configure and sell your products by easily selecting your variants attributes with exclusion and optional products.

Units of Measure

Sell product in multiple units of measure and let Odoo manages the conversion.

Intuitive Reporting

Next Activities

Get a full overview of all your sales activities, next actions, and performance data.

Trackable KPIs

Easily monitor a KPI dashboard for important information such total amount invoiced, sales per country/sales person/sales team, churn, MRR, lifetime value, CAC Ratio, upgrades/downgrades, etc.

Order & Invoicing Analysis

Choose whether your statistics are based on orders, invoices, or both. Group sales by any category such as product type, salesperson, country, and sales team.